

What this program is used for:

- Significantly improve managers ability to positively affect performance through everyday conversations
- Significantly improve the effectiveness of performance reviews
- Significantly improve the efficiency of team meetings
- Significantly improve the communication skills of managers

Who this program is for:

Any organization looking to significantly improve the way their leaders interact with performance. Is similar to the Art of the Coach program, with several additional modules and can be delivered to line, middle or senior management.

About this program:

This program provides leaders with deep skills for interacting with performance, on a daily through to annual basis.

It provides participants with a whole new approach to managing performance founded on the science on how the brain works, and taught experientially through live, challenging exercises.

As well as core coaching skills, participants:

- Practice interacting with poor, average and good performance
- Redesign the way performance reviews are delivered
- Redesign the way core regular events are delivered

Common delivery framework:

This program can be delivered face to face or via teleconference.

What the direct reports say:

"My manager has more proactively approached me about work progress and provided guidance where necessary"

"More guidance, instead of instruction or solutions have been provided to lead me through the problem-solving process"

"Encourages multilateral thinking"

"He recognises and acknowledges all the staff's sales results at every morning meeting."

"She guides me in my thinking more that provides the solution directly"

"Instead of advising us her own idea/opinion, she would like us to provide our suggestions"

"Under her leadership, I am able to work more independently, more efficiently and feel more empowered."

"I am motivated and more enthusiastic about my tasks."

"He is more willing to communicate and cares about staff in the department."

